

Compliance

ORACLE

Oracle Audit Support



Understanding your Oracle contractual rights

Oracle has a contractual right to audit any of its customers and we have not seen any signs that they might lower the pace at which they are auditing their customers. Oracle audits are notoriously expensive and they can also be quite disruptive for customer's business operations.

Understanding your rights becomes extremely important in case of an audit and the lack of experience and understanding on how to manage the audit process can result in your organization being confronted with unexpected and substantial costs. When a vendor demands an audit, organizations like yours have a legal obligation to comply, but how the engagement is managed can make a significant difference to the outcome and the expense. Good management of the audit process can make a significant difference to the outcome and the final bill!



VMware



Evolving Pricing



Complex Contracts



Increasing Audits



Vendor Expertise

What does our Audit Defense service involve?

Our Audit Defense Service can be deployed quickly for organizations that want to plan or need to respond to a vendor's licensing audit. This service is designed to add value by providing our customers with support in two different key areas. Firstly, we help our customers to understand their contractual rights and by this enable them to plan and manage the audit process in such a way that they are providing only the information that must be provided to the auditor; at the customer's pace and with limited business disruptions.

“Not only did we reduce our exposure, the budget we had forecast in our scenario planning exercise was translated into a major cost saving. The team was professional, knowledgeable & collaborative. In short, working with the Livingstone Group was a great experience, with a great result”

Robert Sirignano
Software Asset Manager
St. James's Place Wealth Management



Next, we assist our customers with establishing their license positions and help them gather and compile the data that is required through the Audit process. Our experts gather information and data from a variety of sources, such as: key stakeholders, the deployed software estate and your vendor contracts. This information is analyzed in detail to understand your exact vendor licensing position, with any liability and compliance risk highlighted, allowing an appropriate audit response program to be created.

What does our Audit Defense deliver?

Our Audit Defense service provides a complete program to help organizations plan, prepare and respond to audit requests from named vendors. It ensures that the optimum outcome can be achieved with minimal internal resource and outcome risk. By utilizing our extensive experience, a best practice management approach can be established to reduce the overall impact of an audit and ensure the overall cost and liability is minimized.

Our expert consulting team has in-depth knowledge and years of experience on vendor products and audit culture. By deploying this extensive experience, we are able support our customers with understanding their current position then, based on this, create a plan to manage the audit process in line with the contractual conditions and requirements.

Leaders in our field

Our team of industry experts have negotiated some of the largest and most complex SAP contracts globally, for a wide variety of clients including domestic and international enterprises and a wide variety of Public Sector organizations. They have many years experience of working with and for mega vendors like SAP, working to proven methodology to deliver specified client outcomes.

“We appointed Livingstone Group for its deep understanding of Oracle’s approach to licensing & commercial negotiations. It was able to give us actionable advice on how to reduce audit risk, as well as provide clear instructions on how we should manage the subsequently commercial discussions”

Robert Sirignano
Software Asset Manager
St. James’s Place Wealth Management



Our vision is to be the leading independent, global provider of Software & Cloud Portfolio Management and optimization services for our clients and partners.

Providing the intelligence our clients use to govern their digital transformation journey. Optimizing their software portfolio to avoid unnecessary cost and risk, whilst driving value from their software and cloud investments throughout their lifecycle.

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